

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor: <u>Surgical Information Systems, LLC</u>	Division/Section: <u>DPH IT</u>
<u>555 North Point Center E., Suite 300</u>	Chief Info. Officer: <u>Bill Kim</u>
Address: <u>Alpharetta, GA 30022</u>	DPH Administrator: <u>Winona Mindolovich, Associate CIO</u> <i>WM</i>
Contact: <u>Brooke Gilliland,</u>	Program Manager: <u>James Genevro</u> Phone: <u>(415) 206-6507</u>
<u>Client Services Director</u>	Contract Analyst: <u>Jonathan Lyens</u> Phone: <u>(415) 554-2886</u>

Request for approval of a new software license agreement with Surgical Information Systems, LLC (SIS) in the amount of \$1,514,397 for licensing of the SIS system at Zuckerberg San Francisco General Hospital for the term of July 1, 2017 through June 30, 2020 (3 years).

Profit Non-Profit LBE RFQ – Number: _____ Date: _____
 New Renewal Mod Sole Source - Approval Date: 5/2017

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u> (new)	<u>Proposed Transaction</u> 7/1/17–6/30/20	<u>Annualized Difference</u>
Funding Sources:			
General Funds		\$1,352,140	\$1,352,140
TOTAL DPH REVENUES			
12% Contingency Amount		\$162,257	\$162,257
CONTRACT TOTAL		\$1,514,397	\$1,514,397
<i>ANNUAL AMOUNT OF CONTRACT</i>		<i>\$450,713</i>	<i>\$450,713</i>
Agency Funds			
Contract FTE		N/A	N/A

<u>PROPOSED:</u> Mode(s) of Service & Unit of Service Definition	<u>No. of Clients</u>		<u>Number Of Units</u>	<u>Unit Cost</u>
	<u>N/A</u>	<u>Duplicated</u>		
Annual License –Prior Licensed and Third Party Software (CPI increase included for annual license fees) (avg.)			3	\$435,303.67
Annual License – Day of Surgery Dashboard (avg.)			3	\$13,409.67
Day of Surgery Dashboard Implementation Milestone 1			1	\$3,000.00
Day of Surgery Dashboard Implementation Milestone 2			1	\$3,000.00
<ul style="list-style-type: none"> 1 UOS of Service = 1 billable year of service, or first or second one-time payable milestone for implementation 				

Explanation of Service Change and Variances:

This is a new contract for an application originally procured as a subcontract with Siemens Medical Solutions, USA.

Surgical Information Systems (SIS) is the electronic clinical documentation system for the perioperative unit at Zuckerberg San Francisco General Hospital (ZSFG). The Peri-operative Unit includes the pre-operative clinic, pre-operative surgery, anesthesia, and post-operative documentation. It is also a significant revenue source for DPH.

Nondiscrimination and Cultural Competency:

The Contractor will participate in applicable cultural competency requirements for the upcoming year.

Sole Source:

The implementation, licensing and maintenance of this system is an authorized sole source under Administrative Code 21.3. SIS was originally procured via the contract with Siemens Medical, our current EHR contractor. After Siemens was acquired by Cerner, the existing business relationship between the two companies dissolved. The City must engage SIS to license and maintain the current system to protect patient care during the larger EHR procurement process.

Other Significant Issues:

Surgical Information Systems is based in Alpharetta Georgia, with 213 employees and has been in business for more than 20 years.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director:

Surgical Information Systems, LLC is 100% owned by SIS Merger Co., which is 100% owned by SIS Holding Corp. Owners of 10% or more of SIS Holding Corp. are: Norwest Equity Partners IX, LP and Norwest Equity Partners VIII, LP. The members of the board of directors of SIS Holding Corp. are:

- Jim Lindner
- Tim Kuehl
- Tom Stampiglia
- Christina Miller

There are 4 directors, and no vacancies. Each director is elected to a term lasting until resignation or replacement.

Recommendations:

The Department recommends approval of this contract.